

Windward Becomes Oracle PartnerNetwork Gold Level Partner

FOR IMMEDIATE RELEASE

Boulder, CO – Windward, an expert in reporting, document generation and business intelligence software, today announced that it has achieved Gold Partner Status in [Oracle PartnerNetwork](#) (OPN). By attaining Gold Level membership, Oracle has recognized Windward for its commitment to establish Oracle-related knowledge in delivering enhanced Oracle reports and for uniquely addressing the challenges of joint customers in order to help them gain fundamental insights into complex data stored in Oracle databases.

Windward's reporting tool for Oracle solutions keeps report creation to a three-step process. It allows companies to insert data stored in Oracle databases into templates designed in Microsoft Word, Excel and PowerPoint. Reports and documents are generated in the Windward Engine, which is available for Java or .NET, or via the platform-agnostic, web-based Javelin server. The final product is then output in a wide range of formats, including DOCX, XLSX, PPTX, PDF, HTML, RTF, XLS, WordML, TXT, CSV or direct to printer.

With its Gold status, Windward receives the benefit of being able to start developing specializations that will allow them to grow their business, increase their expertise, reach higher levels of customer retention, and create differentiation in the marketplace. Gold members also become eligible to resell all Oracle Technology products and can apply to resell Oracle Applications and Industry Solutions. In addition, they receive access to Oracle account representatives and My Oracle Support updates for all products, discounts on training, limited free assessment/exam vouchers, reduced rates on the purchase of Oracle licenses for internal use, discounts on advanced customer services and more.

"Windward is committed to developing powerful and versatile solutions for understanding company data, and this achievement reflects that commitment," said Shirley Clawson, CEO of Windward. "We look forward to developing our relationship with Oracle and we are excited about the resources this will result in for our customers around the globe."

For more information about the benefits of becoming an OPN Gold level partner, please visit:

<http://www.oracle.com/us/partnerships/index.htm>

About Windward

[Windward](#) offers business intelligence, enterprise reporting, document generation and Web-based business intelligence solutions. Launched in 2002, Windward is the only full-featured, robust Java and .NET engine to use Microsoft Word, Excel and PowerPoint as a layout tool, putting template design and report and document generation power in the hands of the end user. Any Office user can easily and

securely create reports and documents with almost no learning curve. Additionally, OEMs and VARs use Windward's reporting component.

Windward works by merging any XML, SQL or custom data source—or any combination thereof—with a Microsoft Office report template. It feeds data into the template to create a what-you-see-is-what-you-get report or document that can be generated in DOCX, XLSX, PPTX, PDF, HTML, direct to printer, RTF, XLS, WordML, TXT, and CSV. Windward runs as a standalone application or in an enterprise computing environment. Also unique, Windward implements in hours, offers affordable server-based pricing, and offers “prompt, fantastic” technical support via a 24/7 support forum and support contracts. A free trial of Windward's products is available at www.windward.net.

The Windward user group spans 70 countries. User applications include financial statements, inventory reports, product-usage reports, purchase orders, invoices, training certificates, timesheets, and licenses. Other applications include reporting to meet requirements of Sarbanes-Oxley, Patriot Act, ARRA, HIPAA, Health Level Seven, Gramm-Leach-Bliley, Basel II, and other U.S. and international acts and accords affecting financial services, real estate, government, and insurance industries and the consultants and integrators serving them.

For Immediate Release
Press Contact: Annette Grotz
Marketing Manager
303-499-2544 x1191
annetteg@windward.net

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise and proven success. To find out more visit <http://www.oracle.com/partners>.

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